



ANNUAL REPORT

2014 -15

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LETTER FROM THE CEO

Dear Shareholders and Stakeholders,

I am pleased to present the annual report of ALC India for the financial year (FY) 2014-15. The year 2014-15 was eventful for us. We could expand our horizons in the livelihood's ecosystem through a new program with dairy farmers and two new tribal producer enterprises. We could also initiate a livelihood financing arm of ALC India for the communities.

After years of working with the women farmers and weavers, this year we reached women dairy farmers in the tribal communities in Pune, Maharashtra. In this project, we have partnered with Tata Power, showcasing a unique partnership of the community, a social enterprise, and a corporate entity to incubate a community enterprise. The partnership aims to establish an integrated dairy plant while developing the women dairy farmers' enterprise to market milk and byproducts. In its early phase of

mobilization for dairy farmer enterprise, we saw the participation of 320 women farmers. In partnership with the National Skill Development Corporation (NSDC), ALC India brought quality training to dairy farmers.

Nine farmer producer enterprises in Karnataka, Maharashtra, and Telangana experienced an increase in revenue, besides getting a range of support in areas of input services, training, and office infrastructure. Small Farmers Agribusiness Consortium (SFAC), our partner for these enterprises, has contributed to the equity grants for three of these enterprises.

For the weavers' enterprises, a record production of 25,975 meters of cloth helped them achieve a higher sales target. Our partnership with Friends of Women's World Banking helped us in strengthening the artisan enterprise program.

This year, SFAC and Department of Agriculture, Andhra Pradesh supported incubation of two more producer companies in the tribal cluster in Srikakulam, Andhra Pradesh. These six tribal producer enterprises in Andhra Pradesh dealt with cashew and hill broom. Some producer enterprises saw a higher market realization through new market linkages. Still, in its formative stage, we undertook a series of mobilization campaigns, training, exposure visits, and staff recruitments for the tribal enterprises in Gondia, Maharashtra.

Through the Access Tribal Livelihoods Services (ATLS), we formed *sal* leaf clusters and community facility centers (CFCs) in Keonjhar, Odisha. Through its professional services and operations dealing with forest produce, ATLS helped raise a significant amount of loans and revenue for the collectives of forest produce gatherers.

This year, we undertook 14 consulting assignments through Partner Program Services (PPS) in a range of areas - microfinance, horticulture, dairy farming, and producer collectivization.

Another key milestone was the incorporation of Access Livelihoods Development Finance (ALDF) in July 2014. ALDF mobilized ₹751.80 lakh to meet the financial requirements of community enterprises and ALC India.

ALC India earned a business worth ₹753 lakh, with a significant increase in the average project value. We also generated revenue of ₹345 lakh but due to higher expenditure, we incurred a loss of ₹25 lakh in the process.

While as a social enterprise we strive to do and achieve more for the communities, we recognize that we need to join hands with more like-minded people and organizations. For long, we recognized the need to add value addition units for the enterprises to grow in their revenues and margins. Our partnership with the women dairy farming community and Tata Power for developing the Maval Dairy Plant is the right beginning.

We are confident that we will develop more such partnerships in the coming years.

GV Krishnagopal
CEO

ALC INDIA PROFILE

Registered Name:
**Access Livelihoods
Consulting India Ltd**

Legal Character :
Public Limited Company

Date of Incorporation:
September 19, 2005

Paid-up Share Capital:
₹1,551,830

External Auditor:
**VSPN Chartered
Accountants, Hyderabad**



INTRODUCTION

India's marginalized producers battle formidable odds to eke out a livelihood. Access Livelihoods Consulting India (ALC India), established in 2005, is a social enterprise that partners with about 65,000 marginalized producers, including small and marginal farmers, weavers, tribals, and small livestock-holders. To such producers, ALC India offers professional services delivered by a team of passionate individuals who have graduated from some of India's better institutions and chosen the road less travelled.

ALC India's services support economically marginalized communities to develop skills, establish enterprises, turn the odds in their favor, and build livelihoods that are more rewarding, certain, and sustainable.

ALC India has promoted over 44 farmer producer companies in seven states, in multiple sectors and sub-sectors. It is currently involved in the promotion of

19 producer companies in three states, in the areas of dairy, handlooms, and agriculture and over 30,000 members from marginalized communities, mostly tribals.

As a matter of strategic choice, ALC India works primarily with women producers belonging to marginalized communities.

ALC India's mission is "to enable equitable and sustainable economic development by provision of professional techno-managerial services to individuals and organizations in order to ensure that the economically marginalized are recognized as active contributors to a growing economy and to ascertain that an equitable share of wealth is generated and distributed to them."

ALC India envisions to enhance the livelihoods of 10 lakh economically disadvantaged households.

KEY PERFORMANCE INDICATORS



19 Projects
05 Direct-reach
14 Indirect-reach



55
Staff



21,200
Households Served



17
Partners Served



₹34,546,379
Revenue

BOARD OF DIRECTORS

P Mohanaiah,
Director



K V Raju,
Director

G V Krishnagopal,
Executive Director, CEO



N V Belavadi,
Independent Director



G Satyadev,
Shareholder Director



Yerram Raju,
Independent Director



G V Sarat Kumar,
Executive Director, CPO

A woman in a red sari with a blue border and gold jewelry is leaning over a field of dry, brown plants. She is smiling slightly and looking down at the plants. The background is a vast field of similar dry vegetation under a clear sky.

ALC INDIA'S FOCUS COMMUNITIES

- Small and marginal farmers
- Small artisans and weavers
- Forest-produce gatherers
- Small livestock-holders and fisherfolk
- Urban marginalized
- Wage labor, including migrant labor
- Internally-displaced communities
- Disaster-prone communities
- Micro and small entrepreneurs
- Other vulnerable communities
(including differently-abled, HIV-affected and other groups)



COMMUNITY PROGRAM SERVICES

ALC India's Community Program Services (CPS) involves the design and delivery of an integrated package of services focusing on individual communities such as farmers, weavers, livestock-holders, tribals, and other communities. The service models are designed around the needs of the specific community.

CPS primarily focuses on promoting and incubating producer enterprises based on the six-step beehive model.

Since 2011, ALC India has established four programs, working directly with economically marginalized communities.





01 FARMER ENTERPRISE PROGRAM

Producer Companies: 9 established
Partner: Small Farmers Agribusiness Consortium (2011-13)
Community: Small and marginal farmers

Location: Karnataka, Maharashtra, Telangana
Target Planned: 12,000
Target Achieved: 5,763

02 LIVESTOCK ENTERPRISE PROGRAM

Producer Companies: 1 in formation stage
Partner: Tata Power
Community: Small and marginal dairy farmers

Location: Maval, Maharashtra
Target Planned: 3,000
Target Achieved: 320

03 ARTISAN ENTERPRISE PROGRAM

Producer Companies: 1 to be established
Partner: Society for Elimination of Rural Poverty (SERP)
Community: Weavers

Location: Mandapeta, Andhra Pradesh
Target Planned: 3,000
Target Achieved: 150

04 TRIBAL ENTERPRISE PROGRAM

Producer Companies: 6 established
Partners: Small Farmers Agribusiness Consortium (SFAC) and Tribal Development Department, Maharashtra
Community: Tribals (forest produce gatherers and farmers)

Location: Srikakulam, Andhra Pradesh
Target Planned: 9,000
Target Achieved: 4,121

Location: Gondia, Maharashtra
Target Planned: 9,000
Target Achieved: 200

01 FARMER ENTERPRISE PROGRAM

Established in 2012, with support from the Small Farmers Agribusiness Consortium (SFAC), the nine farmer producer companies (FPCs) in Karnataka, Telangana, and Maharashtra are in various stages of development. The farmers producer companies have been holding regular monthly Board meetings. They have also been providing training to Board of Directors, Representative General Body (RGB), and staff in procurement business and business planning.

The number of shareholder farmers in each producer company range from 857 in Karnataka and 2,643 in Maharashtra to 2,263 in Telangana.

Progress in 2014-15

- Business generation worth ₹386 lakh in eight farmer producer companies
- Staff recruitment for six farmer producer companies
- Beginning of agricultural inputs supply in five farmer producer companies
- Training of 4,500 producers in agriculture and management practices, procurement, processing, wholesale, and retail marketing of red gram in one farmer producer company
- Office infrastructures for five farmer producer companies
- Three farmer producer companies received SFAC equity grants
- Producer companies could get ₹5,050/quintal MSP price which was ₹400 - 500 higher than the market price.

Future Plans

- Mobilization of 3,500 women shareholder farmers in seven farmer producer companies
- Construction of warehouses for four farmer producer companies
- Establishment of five input stores in



four farmer producer companies

- Achievement of 300 lakh turnover among seven farmer producer companies
- Introduction of the accounting application Tally and smartcard systems in all farmer producer companies
- Technical training in non-pesticide management and other good agriculture practices to 3,000 farmers
- Development of watershed programs in six farmer producer companies
- Preparation of introductory communication material for six farmer producer companies.



02 LIVESTOCK ENTERPRISE PROGRAM

ALC India partnered with Tata Power to initiate an integrated dairy project in Maval, Pune. The project is expected to transform the livelihoods of 3,000 women dairy farmers across 24 villages. The company has initiated intense mobilization efforts in the area to reach out to farmers.

Progress in 2014-15

- Conduct of meetings in the 24 villages
- Intensive fundraising efforts towards asset-creation for dairy farmer producer company
- Exposure visits for 50 farmers to the Mulukanoor Women's Cooperative Dairy.



Future Plans

- Mobilization of 2,500 to 3,000 farmers as shareholders
- Establishment of
 - Two dairy farms with 200 animals
 - One traditional Indian dairy products manufacturing unit
 - Two retail outlets for traditional Indian dairy products
 - Two livestock service centers
 - One feed-mixing plant
- Cultivation of 10 acres of land for fodder
- 1,000 cattle infusions

03 ARTISAN ENTERPRISE PROGRAM

The Godavari Women Weavers Services Producer Company (GWWSPC) was started in September 2013. It is aimed at strengthening the traditional occupation of weaving, thereby enabling weavers to enjoy sustainable livelihoods. The producer company has been registered with 147 members from 13 villages.

Progress in 2014-15

- 147 weaver members
- Savings: ₹0.82 lakh

Production

- Efficient use of Excel, Tally and Focus-based systems
- Centralized pre-loom, design and dyeing
- Recruitment of four employees
- Experimental production of new designs
- Tracking of monthly overheads
- Production of 25,975 meters, worth ₹30 lakh

Marketing

- Sales worth ₹26.29 lakh
- Recruitment of one employee
- One institutional buyer



Institution Building

- Training in production and accounts
- Streamlining of books of accounts

Strategic Partnerships

- Strategic partnership established with Friends of Women World Banking for assistance of ₹100.15 lakh
- Partnership with Ministry of Textiles for implementation of Integrated Skill Development Scheme



04 TRIBAL ENTERPRISE PROGRAM (AP)

The Tribal Enterprise Program (TEP) was initiated with the objective of mobilizing small and marginal tribal farmers into forming tribal farmer producer companies to enhance their income through a) optimal utilization of forest-based resources and b) better productivity.

TEP works with tribal producers in two locations namely Srikakulam, Andhra Pradesh and Gondia, Maharashtra. While business operations have already started in Srikakulam, the proposed producer companies in Gondia are still in the mobilization phase.

Tribal Enterprise Program - Andhra Pradesh

The Tribal Enterprise Program in Andhra Pradesh has been working primarily with four producer companies, started in 2011 with support from NABARD. This financial year, two more producer companies were initiated, with support from SFAC

and the Department of Agriculture, Government of Andhra Pradesh.

Project I: Promotion of Producer Companies with WADI Farmers with NABARD (2012-2015)

Progress in 2014-15

- Business turnover of ₹16 lakh by Sri Neelamani Durga and Sri Girilakshmi tribal farmer producer companies
- 500 members from two producer companies benefitted through supply of subsidized inputs such as fertilizer, DAP and seeds
- Procurement and aggregation of produce (cashew, hill broom) from members, increasing price-realization and profits through market linkages
- Sri Neelamani Durga producer company received a low interest loan of ₹15 lakh from FWWB, and an equity grant from SFAC
- Tie-up with Olam International for

cashew sales

- 28 trainings to the producers conducted.

Future Plans

- ₹100 lakh business planned for kharif season
- Procurement of 250 tons during upcoming cashew season.

Project II: Promotion of Producer Companies with 2,000 Tribal Farmers in Partnership with Small Farmers Agribusiness Consortium and Government of Andhra Pradesh (2015-2017)

Progress in 2014-15

- Submission of detailed project report (DPR), following baseline study. Consultation meetings on DPR with communities, Integrated Tribal Development Agency (ITDA), and district administration.

- Capacity-building program:

— Training provided on system of rice intensification (SRI) and cashew productivity-enhancement

— Training to board members and representative general body members on leadership and functioning of producer companies.

Future Plans

- Four exposure visits
- Tribal farmer producer company staff recruitment
- Business activities planned:
 - Financial services
 - Cashew procurement and trading
 - Paddy seed business
 - Procurement and trading of turmeric, tamarind, pineapple, and hill broom.

04 TRIBAL ENTERPRISE PROGRAM (MH)

Tribal Enterprise Program - Maharashtra

Promotion of Producer Companies with 2,000 Tribal Farmers in Partnership with Small Farmers Agribusiness Consortium and Tribal Development Department, Government of Maharashtra.

Progress in 2014-15

- Submission of detailed project report (DPR) following baseline study, Consultation meetings on DPR with communities, tribal societies, Department of Tribal Development and district administration
- Survey of over 300 farmers, government officers, Agriculture Produce Market Committee, rice millers, poha millers, input retailers, local traders, etc.
- Preparation of business plans
- Mobilization work under way
- Two exposure visits to Mulukanoor
- Formation of five Farmer Affinity Groups (FAG) with 89 members
- Eight staff recruitments by five tribal farmer producer companies
- Registration of tribal women farmer producer companies started
- Capacity-building program:
 - Training in system of rice intensification
 - Training to board members and representative general body members on leadership and functioning of producer companies.



Future Plans

- Increase financial support to the producers
- Support to paddy value chain including paddy seed, procurement and trading of paddy, and third-party processing of puffed rice and pressed rice.

ACCESS TRIBAL LIVELIHOODS SERVICES

In five years of its operation, Access Tribal Livelihoods Services (ATLS) has offered professional services to over 50 organizations in three Indian states, with a direct reach of 23,000 marginalized citizens. Services offered by ATLS include consulting services, having a strong capacity building portfolio, and incubation services to promote tribal enterprises. ATLS provides support services to four tribal producer companies with a total coverage of 4,000 farmers. ATLS works with government agencies, development agencies, development finance institutions and funding agencies. Among other things, it has worked on a project supporting 19,000 non-timber forest produce (NTFP) collectors, under the Odisha Forestry Sector Development Project (OFSDP).

Progress

- Formation of sal leaf clusters and community facility centers (CFCs) in Ghatgaon, Patna, and Telkoi after stabilization of collectivized business model
- Cumulative turnover of four clusters worth ₹17.57 lakh; 7,420 bundles of sal leaf plates in 2013-14, a two-year turnover amounting to ₹23 lakh with profits of ₹7.11 lakh
- Disbursement of loans worth ₹395 lakh (a 24% increase over the previous year in Keonjhar)
- Business worth ₹99.48 lakh in 18 clusters across Jeypore and Koraput divisions producing tamarind, dhatiki, cashew and hill broom, with a net profit of ₹25.99 lakh
- Training of 2,040 members of 164 VSS/EDCs in accounting, and book-keeping, ANR-underplanting and soil moisture conservation (SMC) in Paralakhemundi division
- Training to three batches (60 trainees) in Puri, in retail sales associates. One batch has been successfully assessed; 18 people passed the assessment test



- Training in tamarind de-seeding and hill broom binding, in Koraput
- Sale of de-seeded tamarind directly to traders in Visakhapatnam at a price of ₹45 per kg compared to the previous ₹32
- Sale of bound hill brooms to Tribal Development Co-operative Corporation (TDCC) and Dhan Foundation as part of linkages. They were sold at ₹30, compared to the earlier ₹22

Future Plans

- Continuation of presence and maintaining engagement in areas beyond the timeframe of project implementation (for example, Income Generation Support Agency areas in Koraput, Jeypore and Keonjhar).
- Continuation of engagement with 24,000 tribal communities
- Focus on partnerships with government and other agencies in livelihood projects and programs
- Pursuance of skill development and capacity building activities in Odisha under various programs, in partnership with state and central government agencies
- Promotion of eight producer companies in Odisha in the current financial year
- Expansion of working areas of tribal livelihoods beyond the traditional agrarian and forest-based economy, focusing on micro industry and service-based livelihoods
- Study of engagement avenues in emerging sectors such as green and renewable energy
- Partnerships with CSR activities in Odisha and neighboring states
- Diversification and identification of partners in Odisha and adjoining states

PARTNER PROGRAM SERVICES

To enable the partners to design and implement effective, efficient, and sustainable livelihood programs, ALC India is providing consulting services to a wide range of partners through its Partner Program Services (PPS).

The consulting services focus on four activities - solution design, resources mobilization, evaluation and learning, and implementation.

Through its technical assistance, ALC India shares its experience and learning in design and implementation of livelihood interventions with its partners. Likewise, services to government, international organizations, private sector, and non-profit sectors have enriched ALC India's capacity for program design and delivery for its incubated enterprises.

This year ALC India consulted in multiple areas of livelihoods development - microfinance, horticulture, dairy

farming, community mobilization, farmer collectivization, training, and skill development.

See annexure for a full list of projects implemented in 2014-15.



Program Evaluation & Learning

Project: Exposure visit: value chain for grapes
Partner: Comprehensive Agriculture and Rural Development-Facility (CARD-F)

11 farmers from Kabul, Afghanistan, visited Maharashtra to better understand the value chain for grapes and green raisin processing. This international study tour included classroom sessions with industry experts and successful farmers, visits to progressive large-scale vineyards, local markets, and export houses, with a special focus on green raisin processing.

Project: Value chain assessment study
Partner: Institute of Livelihood Research and Training (ILRT)

To significantly impact livelihoods in India, ILRT identified the agricultural value chain as an important research area in providing insight that could influence state and non-state player strategies.

The research would also help design and formulate an appropriate curriculum for capacity-building programs for practitioners. The study presented analysis and findings of the sector, also barriers faced by the key players.

Project: Mid-term evaluation of skill development of unemployed youth
Partner: Axis Bank Foundation

Axis Bank Foundation funds Don Bosco vocational training centers that promote skill development and training among unemployed youth. The foundation wanted to study the processes of skill development and placement followed by Don Bosco, and whether the training provided by them has been effective in providing self-employment to disadvantaged youth, as a consequence improving their socio-economic situation.

Project Implementation Services

Project: Management support in development and promotion of producer company
Partner: Kovel Foundation

Kovel Foundation has been establishing a producer company for 600 tribal households - small and marginal tribal producers engaged in long pepper cultivation in Visakhapatnam district. The project resulted in collectivization of these producers to foster technology penetration, improve productivity, and enable better access to inputs and services. The project helped the producer company build its capacity of increasing incomes and strengthening livelihood activities.



ACCESS LIVELIHOODS DEVELOPMENT FINANCE

Incorporated in July 2014, Access Livelihoods Development Finance (ALDF) is designed to provide financial products and services to promote livelihoods, to innovate suitable products, platforms, instruments, and institutions for livelihood finance to the marginalized, to undertake programs, conferences and seminars, and to create legal awareness.

Progress in 2014-15

- Registration of ALDF after completion of Limited Liability Partnership on July, 2014
- Partnership with three producer companies, one social enterprise and two development consultants
- Fund mobilization of ₹751.80 lakh for ALC India and its producer companies
- Short term loans to the producer companies being promoted by ALC India

Future Plans

- Increase number of partners from three to 25, with a focus on producer companies
- Facilitate term loans for all producer companies
- Facilitate cash credit facility for all producer companies
- Raise a minimum of ₹400 lakh for each farmer producer company, for procurement operations



EMPLOYMENT GENERATION PROGRAM

The Employment Generation Program (EGP) was initiated with the objective of impacting the livelihoods of 50,000 urban poor in underserved cities/towns of India, by 2020, through innovative livelihood models and initiatives.

Progress in 2014-15

As part of NSDC's Standard Training Assessment and Reward (STAR) scheme, ALC India conducted a 30-day training program for members of Wardhannapet Dairy, Telangana to increase dairying knowledge and skills.

ALC India introduced an element of innovation through collaboration with producer institutions: Cooperative Development Foundation and Wardhannapet Dairy.

Towards this:

- Training of 300 dairy farmers
- Assessment of trainees saw 89% success rate

- Development of business plan for every successful candidate developed
- Financial linkages for progressive farmers to expand their dairies and increase productivity of their animals
- Facilitation of bank finance for 102 farmers
- Banks in the process of financing mini dairy units for 42 farmers.

Future Plans

Through the STAR scheme, ALC India intends to train 2,000 farmers in pulse and paddy cultivation and dairy farming in Maharashtra, Tamil Nadu and Andhra Pradesh.

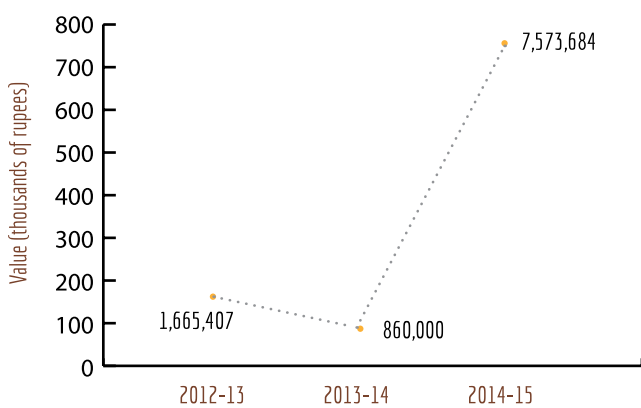
Through other NSDC programs, 2,000 individuals will be trained in livelihood activities in Andhra Pradesh, Telangana and Odisha.

FINANCIAL PERFORMANCE

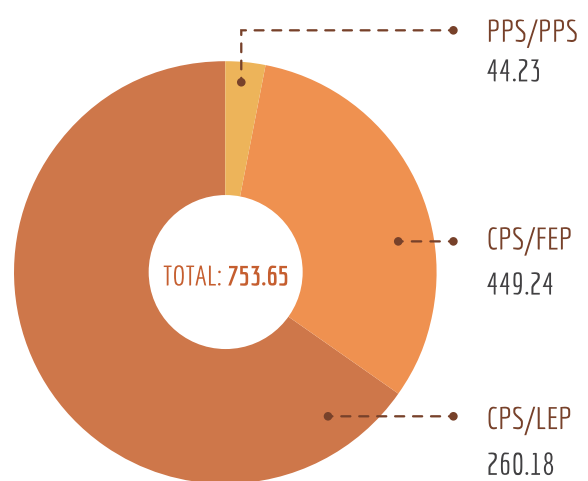
Business Development

2014-15 was a steady year for business development. During the year, ALC India earned business worth ₹753.65 lakh.

Average Value of Projects



Division/Domain Sanctioned Value of Proposals (in ₹ lakh)



Year	Revenue Generation (in ₹)	Expenditure (in ₹)	Profit/ Loss (-) (in ₹)
2014-15	34,546,379	37,103,420	-2,557,041
2013-14	38,487,165	38,128,259	358,906
2012-13	33,502,485	31,133,606	2,368,879

HUMAN RESOURCES

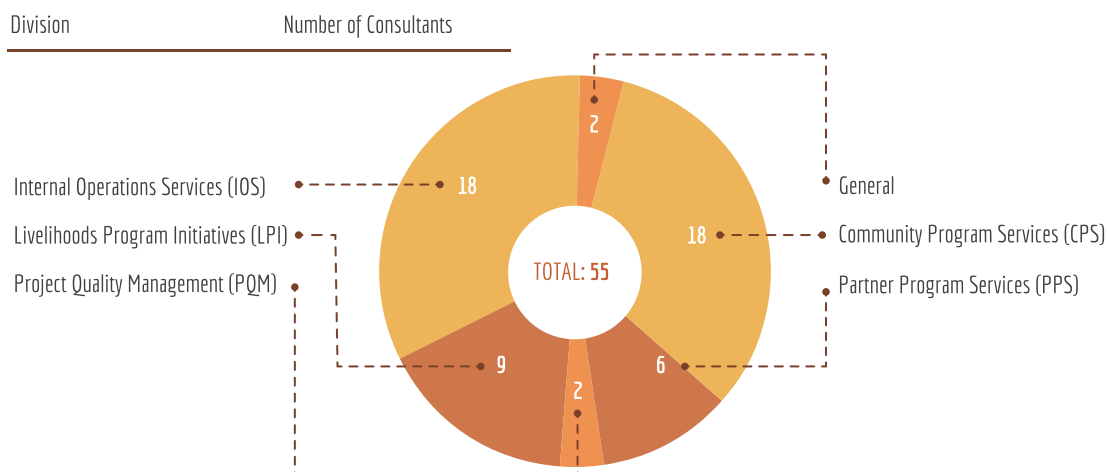
Recruitment

ALC India currently has 55 consultants working at its central office in Hyderabad and across various project locations.

ALC India recruited 22 consultants through internal campus recruitment at Symbiosis Institute (SIIB), Tata Institute of Social Sciences (TISS), Indian Institute of Forest Management (IIFM), and other premium institutions.

22% of consultants at ALC India are women. The attrition rate for 2014-15 was 16%.

ALC India engaged seven interns to work on its Farmer Enterprise Program, Artisan Enterprise Program, Tribal Enterprise Program, Employment Generation Program, Human Resources, and Access Tribal Livelihoods Services.





CPS

AEP

B Bhaskar Rao
Challa JD Narayana
Prasad
Nipun Arora
Sangeet Kumar

EGP-EnJoy

Linton Das
T Madhava Rao

EGP-Star

Anuradha Panigrahi

FEP-CO

Sharad Pant

FEP-KN

Basavaraj Basannagari

FEP-KN-2

K Balasubramanyam

FEP-TS

T Raj Kumar
Vaseem Yosuf

LEP-MH

Ganesh Kumar Singh

TEP-AP

Brahmeswar Rao K
Sambasiwa Rao

TEP-CO

Debashis Mandal

TEP-MH

Ashishkumar K Kamble
Tikeswar Patel

GENERAL

GV Krishnagopal
GV Sarat Kumar

IOS

BDC

Aravind Jerry V Joseph
S Swaminathan
Sruthi Kunnel

FMA

E Murali Krishna
J Srinivas
Khajaa Bande Nawaz
Uma Nagarajan

GENERAL

Taru Golla

HRM

K Lakshmi

LPI

AALS

B Appal Naidu
B Bhaskar Rao

Chand Pasha
Navya Ganji
P S Rajeshwari,
Samyuktha Gorrepati
V Ganesh
Vijaya Switha Grandhi

ALDF

A Sitaramaiah
Meenakhi Choudhury

ATLS

Anil Kumar Padhy
Bibek Ranjan Sahoo
Biswo Ranjan Parida
Dilip Kumar Rout
Janmenjoy Roy
Naveen Kumar Singh
Satyaranjan Suar
Subodh Kumar

AULS

Ranjan Kumar Baral

PPS

Charles Raj Gattu
K. Surekha Saxena
Prakhar Katiyar
Sourabh Sharma
Suruchi Sharma
Yogesh Sharma

PQM

N. Madhumurthy
Manish Kumar

LIST OF SHAREHOLDERS

Preference Shareholders

#	Name of Shareholder	Amount (in ₹)
1	G V Sarat Kumar	2,334,130
2	N Madhu Murthy	250,000
3	Prativa K Sundaray	146,410
4	K Surekha	166,900
5	Madhaava Rao	4,000
6	Meenakshi Choudhury	130,000
7	Nalini Kumari	21,890
8	A Prudvi	5,000
9	Uma Nagarajan	13,000
10	Girish K Reddy	300,000
11	Aditi Mukherjee	100,000
12	K Vikram	100,000
13	G V Rajagopal	600,000
14	Ananya Finance for Inclusive Growth Private Limited	3,450,000
15	GV Krishnagopal	2,275,000

Equity Shareholders

#	Name of Shareholder	Amount (in ₹)
1	G Satya Dev	130,000
2	GV Krishnagopal	450,000
3	V Madhusudana Rao	25,000
4	N Madhu Murthy	110,000
5	G V Sarat Kumar	282,000
6	Rituparna Majumdar	2,000
7	Pramod S Kalekar	5,000
8	Sanjay Tripathy	10,000
9	Bhaskar Rao	5,000
10	Rama Mishra	2,000
11	Shruti Rao	2,000
12	Santosh Kumar Mohapatra	12,000
13	Prativa K Sundaray	30,000
14	Sandip Vairagar	8,000
15	Guru Prakash	5,000
16	Anilkumar Padhy	5,000
17	Anuradha Panigrahi	55,000
18	Goutham Kumar Vikyat	5,000
19	Meenakshi Choudhury	10,000
20	P Mohanaiah	100,000
21	Naveen Kumar Singh	10,000
22	Pratap Kumar Singam Setty	10,000
23	Samyuktha	5,000
24	Uma Nagarajan	2,500
25	Taru Golla	340,000
26	K Surekha	5,000
27	S Swaminathan	30,000

FINANCIAL STATEMENTS

**ACCESS LIVELIHOODS CONSULTING INDIA LIMITED
HYDERABAD
CONSOLIDATED BALANCE SHEET AS ON 31ST MARCH 2015**

Particulars	Note No.	AS ON 31.03.2015	AS ON 31.03.2014
I. EQUITY AND LIABILITIES			
(1) Shareholder's Funds			
(a) Share Capital		1,15,51,830	30,81,830
(b) Reserves and Surplus		-20,86,004	4,77,261
(c) Money received against share warrants		0	0
(2) Non-Current Liabilities			
(a) Long-Term Borrowings		14,95,276	18,02,155
(b) Deferred Tax Liabilities (Net)		0	37,421
(4) Current Liabilities			
(a) Short-Term Borrowings		8,42,85,546	3,25,00,000
(b) Trade Payables		1,86,94,974	9,19,547
(c) Other Current Liabilities		32,07,475	37,93,515
(d) Short-Term Provisions		28,67,263	24,46,750
Total Equity & Liabilities		12,00,16,360	4,50,58,479
II. ASSETS			
(1) Non-Current Assets			
(a) Fixed Assets			
(i) Tangible Assets		4,28,17,737	19,90,227
(ii) Intangible assets		9,42,576	0
		4,37,60,313	19,90,227
(b) Non-current investments		3,00,000	0
(c) Deferred tax assets (net)		35,893	1,272
(d) Other non-current assets		40,456	80,383
(2) Current Assets			
(a) Inventories		62,88,472	6,95,934
(b) Trade receivables		1,32,82,098	1,06,14,699
(c) Cash and cash equivalents		3,66,00,034	8,71,846
(d) Short-term loans and advances		1,97,09,094	3,08,04,118
Total Assets		12,00,16,360	4,50,58,479

This is the Balance Sheet referred to in our Report of even date.

FOR VSPN & CO.

CHARTERED ACCOUNTANTS

(N. HARI BABU)

Partner

Membership No. : 209819

Firm Reg. No.: 008178S

For Access Livelihoods Consulting India
Limited

(Director)

(Director)

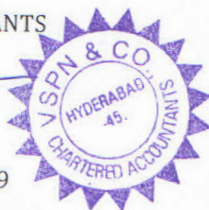
ACCESS LIVELIHOODS CONSULTING INDIA LIMITED
HYDERABAD
CONSOLIDATED PROFIT & LOSS STATEMENT FOR THE PERIOD ENDED ON 31ST MARCH 2015

Sr. No	Particulars	Note. No.	For the year ending on 31.03.2015	For the year ending on 31.03.2014
I	Revenue from operations		3,06,47,280	3,64,72,746
II	Other Income		38,99,099	20,14,419
III	Total Revenue (I + II)		3,45,46,379	3,84,87,165
IV	Expenses:			
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade		-55,92,538	-2,96,853
	Consultants Benefit Expense		2,78,30,483	2,46,07,623
	Financial Costs		39,87,381	17,99,407
	Depreciation and Amortization Expense		3,85,357	1,50,751
	Other Administrative Expenses		1,05,64,780	1,16,66,344
	Total Expenses (IV)		3,71,75,463	3,79,27,271
V	Profit before exceptional and extraordinary items and tax	(III - IV)	-26,29,083	5,59,894
VI	Exceptional Items		0	0
VII	Profit before extraordinary items and tax (V - VI)		-26,29,083	5,59,894
VIII	Extraordinary Items		0	0
IX	Profit before tax (VII - VIII)		-26,29,083	5,59,894
X	Tax expense:			
	(1) Current tax		0	2,42,995
	(2) Deferred tax		-72,042	7,472
XI	Profit(Loss) from the period from continuing operations	(IX-X)	-25,57,041	3,09,427
XII	Profit/(Loss) from discontinuing operations		0	0
XIII	Tax expense of discounting operations		0	0
XIV	Profit/(Loss) from Discontinuing operations (XII - XIII)		0	0
XV	Profit/(Loss) for the period (XI + XIV)		-25,57,041	3,09,427
XVI	Earning per equity share:			
	(1) Basic		0	1
	(2) Diluted		0	1

This is the Profit & Loss Statement referred to in our Report of even date.

FOR VSPN & CO.
 CHARTERED ACCOUNTANTS

(CA. N. HARI BABU)
 Partner
 Membership No. : 209819
 Firm Reg. No.: 008178S



For Access Livelihoods Consulting India
 Limited

(Signature)
 (Director)

(Signature)
 (Director)

ANNEXURE 1:

PROJECTS 2014-15

S No	Division	Domain	Project name	Client
1	PPS	PPS	Financial Inclusion in the State of Rajasthan	Nimbus Consulting
2	PPS	PPS	Value Chain Study	Institute of Livelihood Research and Training (ILRT)
3	PPS	PPS	Preparation of Detailed Project Report Vegetable Study	Shri Harsha
4	PPS	PPS	Study of Drivers in Borrower Behavior	Padmavathi Koride
5	PPS	PPS	Courses in: 1) Strategic management and Business Planning, and 2) Social Enterprise	NIRD
6	PPS	PPS	Course in rural management and rural livelihoods	NIRD
7	CPS	FEP	Promotion of tribal farmer producer companies in Gondia and Chandrapur districts, Maharashtra	Department of Tribal Welfare, Government of Maharashtra and SFAC
8	PPS		Capacity-building program for PRADAN in Bhopal	PRADAN
9	CPS	FEP	Promotion of two farmer producer companies in Srikakulam district, Andhra Pradesh	SFAC
10	PPS	PPS	Courses in: 1) Strategic management and business planning, and 2) Social enterprise, batch 2	NIRD
11	PPS	PPS	Promotion of DMI	DMI
12	PPS	PPS	Training of board of directors	ASA, Bhopal
13	PPS	PPS	Business planning for dairy farming	Hand-in-Hand
14	CPS	FEP	Promotion of farmer producer organizations	SFAC-- Karnataka State Horticulture Department
15	CPS	LEP	Dairy producer company in Maval, Pune	Tata Power
16	PPS	PPS	Mid-term evaluation by Axis Bank Foundation	Axis Bank
17	PPS	PPS	Provision of human resources for technical guidance, coordination and implementation support and formation of livestock producer organization	Vikas Sahyog Kendra
18	PPS	PPS	Learning tour for 16 farmers to Nashik	Card-F, Kabul
19	CPS	FEP	Formation and promotion of farmer producer companies in Bijapur	NABARD

OUR PARTNERS



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