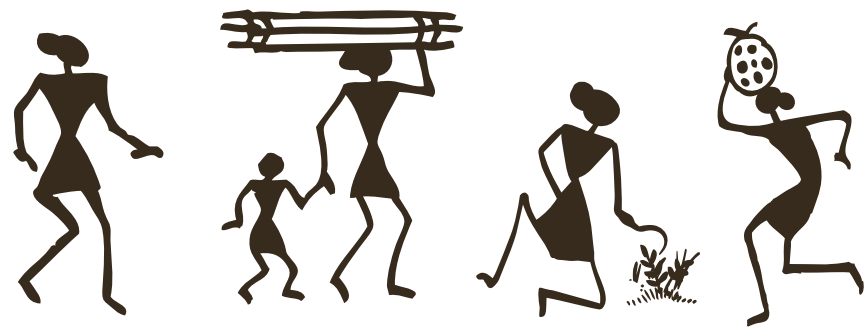




reimagine livelihoods

# ANNUAL REPORT 2015-16



Access Livelihoods Consulting India Ltd.

17-1-383/47, 4th Cross Road

Vinay Nagar Colony, Saidabad, Hyderabad - 500059. T: (9140) 2453 2729

E: [reimagine@alcindia.org](mailto:reimagine@alcindia.org) W: [www.alcindia.org](http://www.alcindia.org)



Key Performance Indicators .....	01
CEO's Message .....	02
Our Communities .....	06
ALC India Profile .....	07
Board of Directors .....	07
Partner Program Services .....	08
List of PPS Projects .....	10
Community Program Services .....	12
Farmer Enterprise Program .....	15
Livestock Enterprise Program .....	16
Artisan Enterprise Program .....	19
Tribal Enterprise Program .....	20
Employment Generation Program .....	24
Access Livelihoods Development Finance .....	26
Access Tribal Livelihood Services .....	28
Projects undertaken in FY 2015-16 .....	30
Human Resources .....	32
Financial Statements .....	35
Our Partners .....	37



## 32=20+12

Total Number of Projects      Indirect-reach Projects      Direct-reach Projects

## 35

Partners Serviced

## 30,000

Household Serviced Directly

## 57

Total Human Resource

## ₹ 5.33 Crores

Total Revenue

The financial year 2015-16 was a promising year for ALC India and the communities that it has partnered with. The year saw certain remarkable milestones being achieved by community enterprises (producer companies) promoted by ALC India. It was also a bright year for ALC India in terms of business generation.

The year witnessed significant progress in community participation and several producer companies (PCs) promoted by ALC India initiated their businesses.

ALC India's collaboration with Tata Power to partner with 3,000 dairy farmers in Maval, Pune to set up a dairy producer company is not less than any dream project. The project will give ALC India a chance to replicate the Mulukanoor Women Cooperative Dairy's model, thereby creating a significant impact in the Maval region.

ALC India's work with weavers has also gained significant ground and the Godavari Women Weavers Services Producer Company (GWWPSC) is now one of India's most successful artisan enterprises. GWWSPC has been recognized across different venues in the country for setting benchmarks in the quality of products, and in management and governance of the collectives.

In 2009, when ALC India set up its first tribal unit – Access Tribal Livelihoods Services (ATLS) in Bhubaneswar, we were looking at an area and sector still unexplored to a great extent. Today, ALC India's engagement with tribals spans three states and hopes to impact 21,000 tribal households by 2020. Our recent collaborations with organizations like SFAC, NABARD, and OPGC will see ALC India partnering with more than 13,000 households in the coming financial year.

This year also provided ALC India an opportunity to partner with communities like internally displaced, fisherfolk, and leprosy affected.



While these opportunities come with a great number of challenges, it enables us to challenge our knowledge and expertise of livelihoods and rural communities as well.

FY 2015-16 also witnessed ALC India entering into the skill development sector through a significant partnership with National Skill Development Corporation (NSDC). ALC India, in the coming 2 years, will be one of NSDC's major partners in impacting the marginalized communities directly. Our skilling initiatives are unique as we are one of the few organizations in the country that aims to provide skill development and training to primary producers.

On the consulting front, we partnered with 14 organizations from both the development and corporate sector. The year 2015-16 was significant in terms of business development, as for the first time we were able to bring in projects worth ₹10 crore.

We are confident that all these new partnerships with communities and partners will have fruitful results.

**GV Krishnagopal**  
CEO

“To enable equitable and sustainable economic development by provision of techno-managerial services to individuals and organisations. It will ensure that the economically marginalised are recognised as active contributors to a growing economy and to ascertain that an equitable share of wealth is generated and distributed to them.”



## Communities we work with



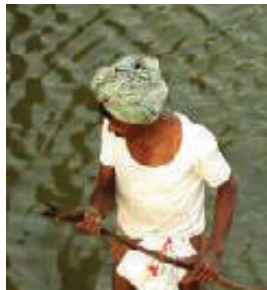
**Dairy Farmers  
Livestock  
Holders**



**Artisans and  
Weavers**



**Small and  
Marginal  
Farmers**



**Tribal Farmers**



**Internally  
Displaced**



**Other  
Vulnerable  
Communities**

India's economy - 92% of the total workforce and 63% of the GDP

## Communities we plan to work with



**Urban  
Marginalized**



**Disaster Prone  
Communities**



**Wage Labour**



**Micro & Small  
Entrepreneurs**

Registered name	:	Access Livelihoods Consulting India Ltd
Legal character	:	Public limited company
Date of incorporation	:	September 19, 2005
Paid-up share capital	:	₹16,101,830
External auditor	:	VSPN Chartered Accountants, Hyderabad

India's marginalized producers battle formidable odds to eke out a livelihood. Access Livelihoods Consulting India (ALC India), established in 2005, is a social enterprise that partners with about 65,000 marginalized producers, including small and marginal farmers, weavers, tribals, and small livestock-holders. To such producers, ALC India offers professional services delivered by a team of passionate individuals who have graduated from some of India's better institutions and chosen the road less travelled. ALC India's services support economically marginalized communities to develop skills, establish enterprises, turn the odds in their favor, and build livelihoods that are more rewarding, certain, and sustainable.

ALC India has promoted over 44 farmer producer companies in seven states, in multiple sectors and sub-sectors. It is currently involved in the promotion of 19 producer companies in three states, in the areas of dairy, handloom and agriculture and over 30,000 members from marginalized communities, mostly tribals.

As a matter of strategic choice, ALC India works primarily with women producers belonging to marginalized communities.

ALC India envisions is to enhance the livelihoods of 10 lakh economically disadvantaged households.

## BOARD OF DIRECTORS



P Mohanaiah  
Shareholder Director



G Satya Dev  
Executive Director



GV Krishnagopal  
Executive Director &  
Chief Executive Officer



GV Sarat Kumar  
Executive Director &  
Chief Programs Officer



NV Belavadi  
Director

# PARTNER PROGRAM SERVICES

To enable partners design and implement effective, efficient, and sustainable livelihood programs, ALC India is providing technical assistance to a wide range of partners through Partner Program Services (PPS).

To deliver four services - design solution, resources mobilization, evaluation and learning, and implementation, PPS engages its core and associate consultants. The team is often complimented by specialists in diary, agriculture, handloom and textiles, marketing and sales, digital technologies, engaged from other ALC India teams and even consultant roster.

Though its consulting services, ALC India shares its experience and learning in design and implementation of livelihood interventions with its partners. Likewise, services to government, international organizations, private sector, and non-profit sectors have enriched program design and delivery with ALC India.



This year, the partner program services division worked on a range of projects. In addition to studies such as market analysis and feasibility studies, ALC India worked with partners in other significant areas including providing techno-managerial support towards promoting and incubating a producer organization for people affected by leprosy, measuring the social connect of social enterprises, and others.



## Project Implementation Services

### **Project: Techno-managerial Support in Livelihoods Promotion for the Leprosy-affected**

#### **Partner: The Leprosy Mission Trust of India (TLMTI)**

In 2015, ALC India provided TLMTI implementation support towards the promotion and incubation of dairy producer organizations. The project will directly benefit around 650 leprosy-affected individuals and their households in Tamil Nadu's Cuddalore district.

## Program Evaluation and Learning

### **Project: Laqshya Market Assessment Study for Youth Employment**

#### **Partner: Magic Bus**

ALC India carried out a market assessment study on youth employability in multiple India states. Under Magic Bus' Laqshya Youth Employability Program, the study assesses the current marketing opportunities and challenges for youth employment. The study mapped the supply-demand gap in employment opportunities in various sectors including manufacturing, hospitality, and retail.

### **Project: Mid-term Evaluation of Vocational Training Program for Unemployed Youth**

#### **Partner: Axis Bank Foundation**

In this project, ALC India conducted a mid-term evaluation of Axis Bank Foundation Don Bosco's vocation training centers set up to impart skills and training to unemployed youth. ALC India assessed Don Bosco's skill development and placement methods and its effectiveness in improving the socio-economic conditions of unemployed youth, leading to self-employment.

### **Project: Measuring the Social Connect of Social Enterprises**

#### **Partner: CARE India**

CARE India approached ALC India to conduct an impact assessment study of social enterprises. The study focused on measuring the social connect of social enterprises; 12 such enterprises in various stages of development were included. It afforded significant insight into the growing social enterprise space.

# LIST OF PPS PROJECTS

S.No	Name of the Project	Client Name	Sanctioned Value (in ₹)	Duration
1	Techno Managerial Support To 'Securing Opportunities Towards Advancing Revenue' for Leprosy Affected, Cuddalore, TN	The Leprosy Mission Trust of India	250,000.00	May-Jul 2015
2	Proposal for Feasibility study for setting up of FPO, Proddatur, Kadapa District, AP	Govardhan Reddy	50,000.00	May-15
3	Laqshya Market assessment study for Youth Employment (Multi State - Bengaluru, Mysuru, Chennai, and Visakhapatnam)	Magic Bus	200,000.00	May-Jun 2015
4	Final Evaluation of Poverty Reduction through Sustainable Agriculture in South India	Vrutti	399,700.00	Jun-Jul 2015
5	Study on "Ramifications of debt waivers and the need to put in place a risk mitigation mechanism" in two districts of Maharashtra - Amravati and Beed	NABARD	995,000.00	Jun-Aug 2015
6	Facilitation in proposal preparation for Price Stabilization fund, Kurnool, AP	AP Markfed	98,430.00	Jun-July 2015
7	Course on Social Entrepreneurship	NIRD	70,000.00	
8	Technical Support for Facilitation and Promotion of Producer Organizations under Telangana Rural Inclusive Growth Project, Telangana	TRIGP	31,560,950.00	Nov 2015-Oct 2018
9	MoU for Strategic Partnership	Kovel Foundation	NA	2015-2018
10	MoU for Strategic Partnership	DMI	-	2015-2018
11	Field Study and Data Collection for Assessing Socioeconomic Impact on Paddy Smallholders in AP and WB	CIMS	1,084,140.00	Jun-Oct 2015
12	Long Term Support for PC Promotion and Livelihoods Programs Sustainability for Leprosy affected communities Cuddalore	The Leprosy Mission Trust of India	3,532,500.00	Sept 2015- Jun 2018
13	Fundraising and Strategy Formulation to establish a sustainable model for the Vocational Training Centre, Faziabad, UP	The Leprosy Mission Trust of India	1,997,000.00	Dec 2015-May 2016
14	Technical Services Provider for Market-led Economic Empowerment	Geneva Global	2,589,600.00	Dec 2015-Apr 2017
15	DPR for Community based marketing intervention	AP Markfed	350,370.00	Jan-Apr 2016
16	Study to Measure Social Connect of Social Enterprises	CARE India	1,000,000.00	March-April 2016
17	Developing Concept Note for Inclusive and Sustainable Value Chain for European Union Opportunity	CARE India	223,275.00	Mar-16



# COMMUNITY PROGRAM SERVICES

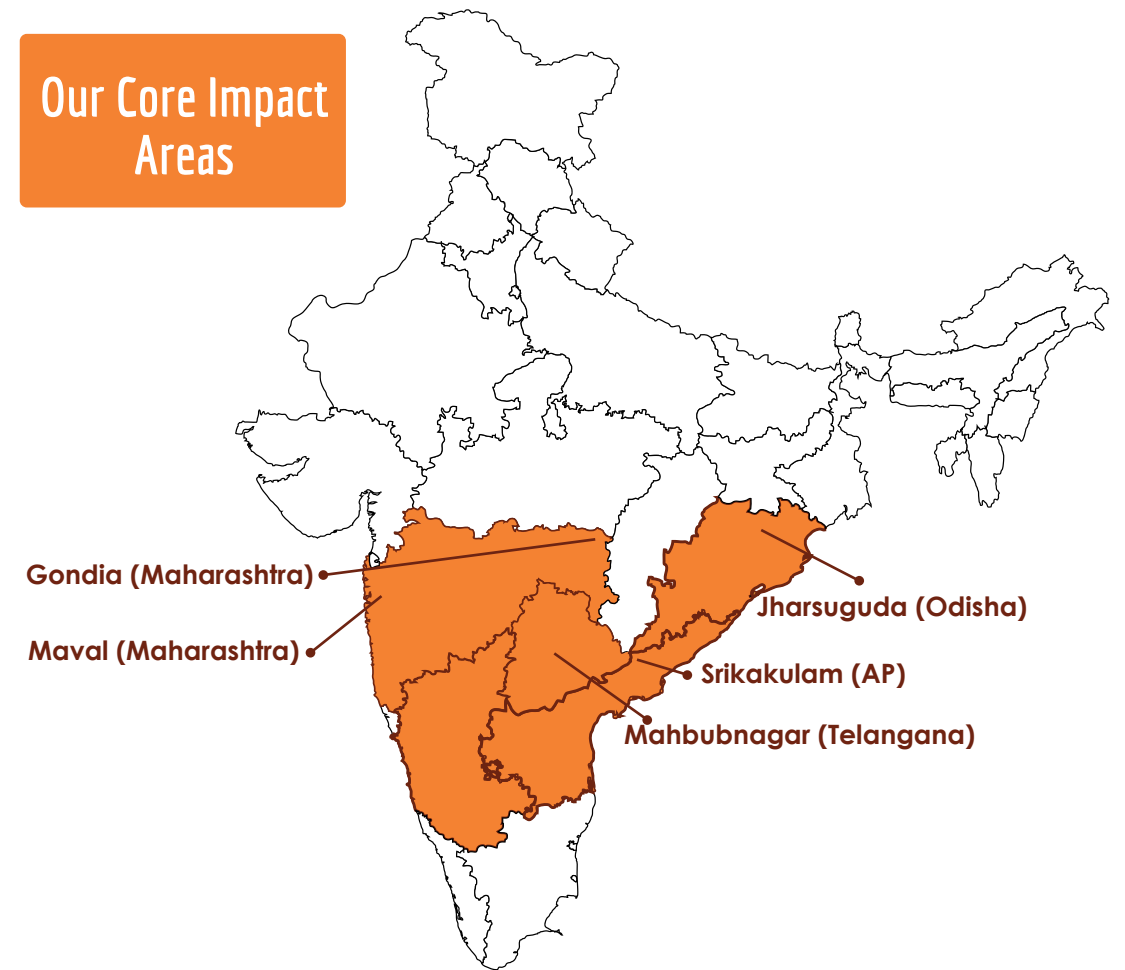
The Community Program Services (CPS) division works on the design and delivery of an integrated package of services that focus on communities such as farmers, weavers, livestock holders, forest produce gatherers (mostly Tribals) and other vulnerable Communities.

Through the beehive model, the team works towards collectivizing marginalized producers into producer companies (PCs). Through these PCs, the producers can access an integrated package of services, gain control over the value chain and get a larger share of the consumer rupee.

ALC India has partnered different organisations like SFAC, NABARD, Tata Power and SERP to promote a total of 17 producer companies in Andhra Pradesh, Karnataka, Maharashtra and Odisha.

In all, ALC India has promoted more than 44 producer enterprises in 7 states in multiple sectors and sub-sectors such as Agriculture, Dairy and Handloom. It is currently working with more than 13,000 members of the marginalized community, a significant part of which are tribal communities.

## Our Core Impact Areas



### Farmer Enterprise Program



### Livestock Enterprise Program



## Exploring the power of Collective Enterprise



# ₹2.60 Crore

Business done by producer companies in 2015-16

### Artisan Enterprise Program



### Tribal Enterprise Program





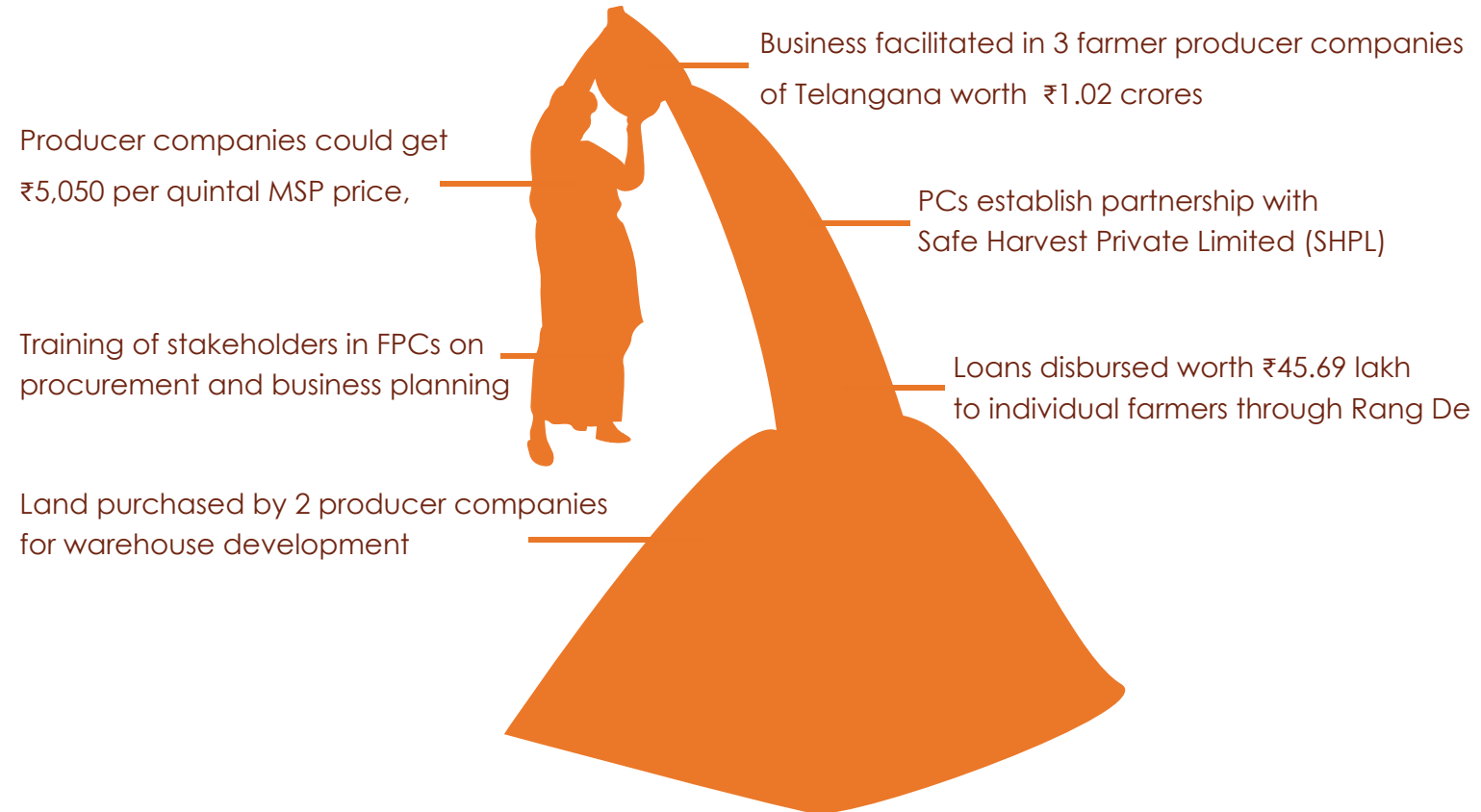


# FARMER ENTERPRISE PROGRAM

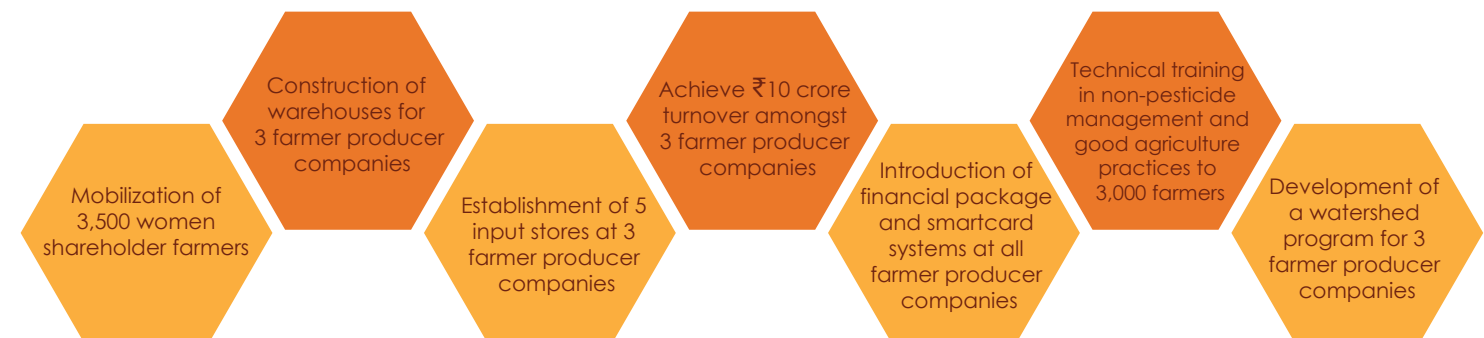
ALC India started FEP in 2012. Small Farmers Agribusiness Consortium (SFAC) supported promotion of nine farmer producer companies (FPCs) in Karnataka, Telangana, and Maharashtra.

The three producer companies in Telangana with a membership base of 2,350 have been doing business for three years. In 2015-16, they had a collective turnover of ₹1.02 crore.

## Progress



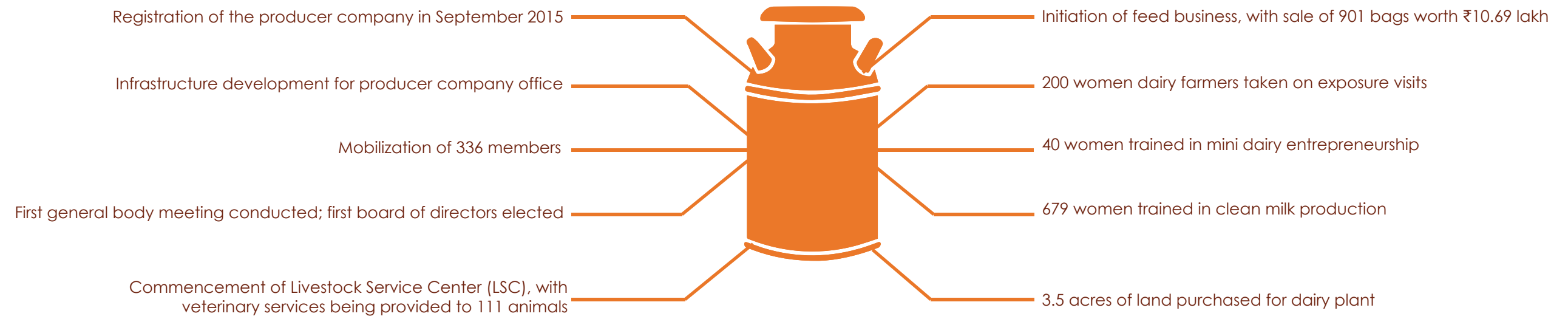
## Future Plans



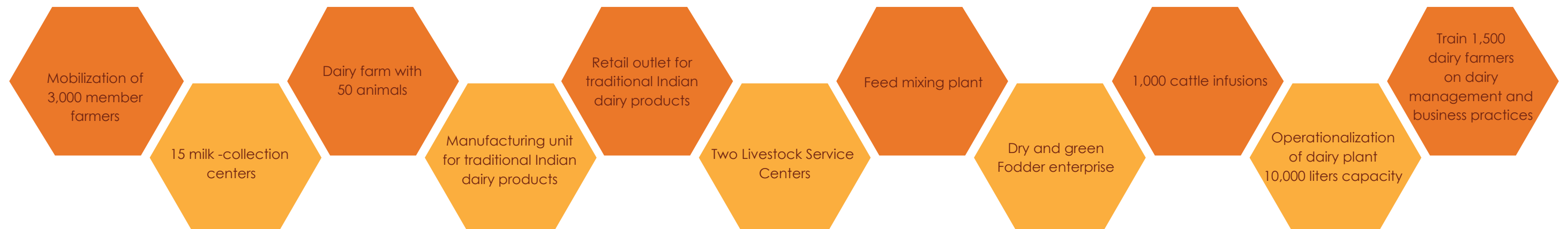
# LIVESTOCK ENTERPRISE PROGRAM

In partnership with Tata Power, an integrated dairy project was initiated in Maval, Pune. The project is expected to transform the livelihoods of 3,000 women dairy farmers across 24 villages. Intense mobilization efforts have been initiated in the area.

## Progress



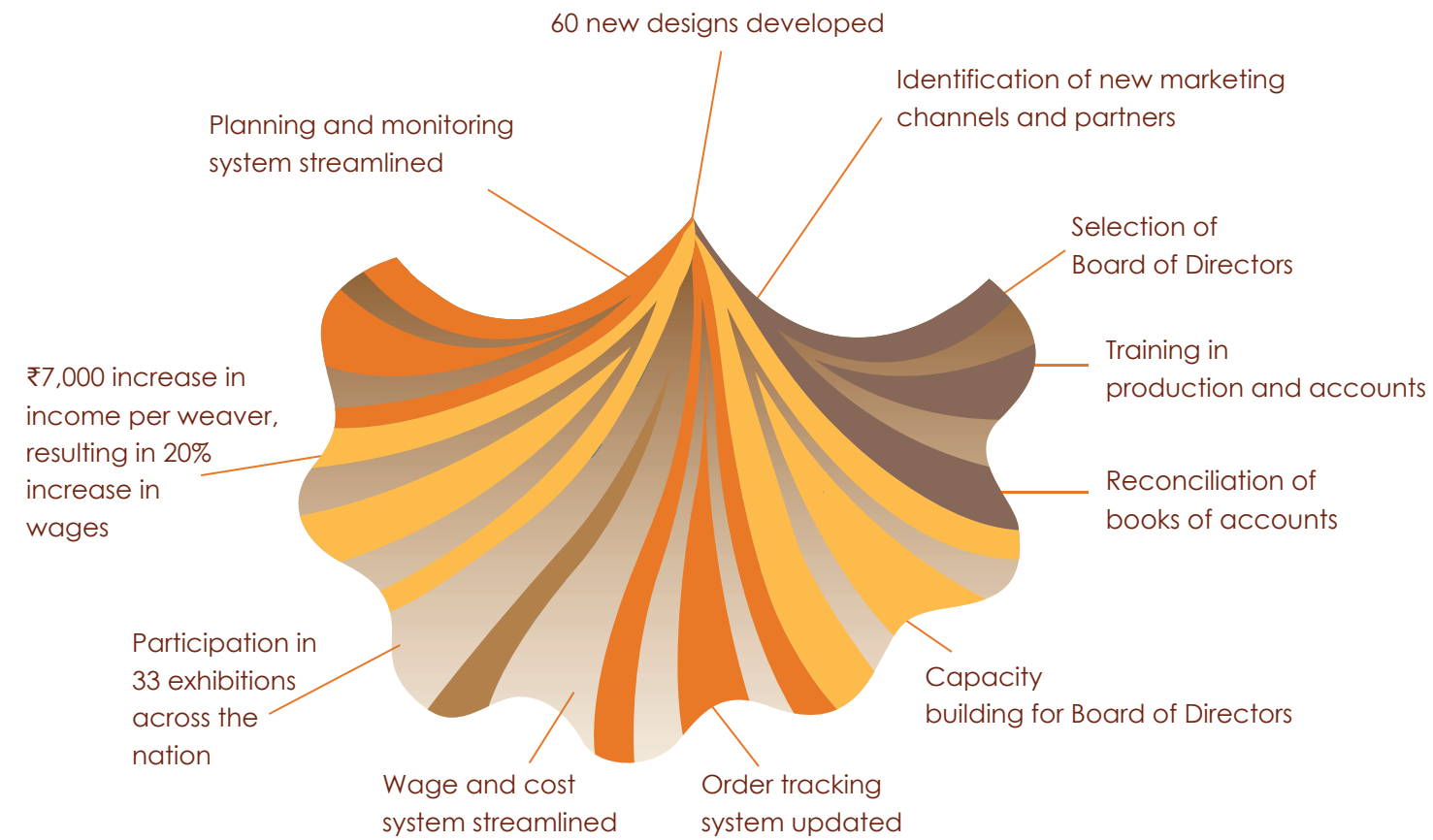
## Future Plans



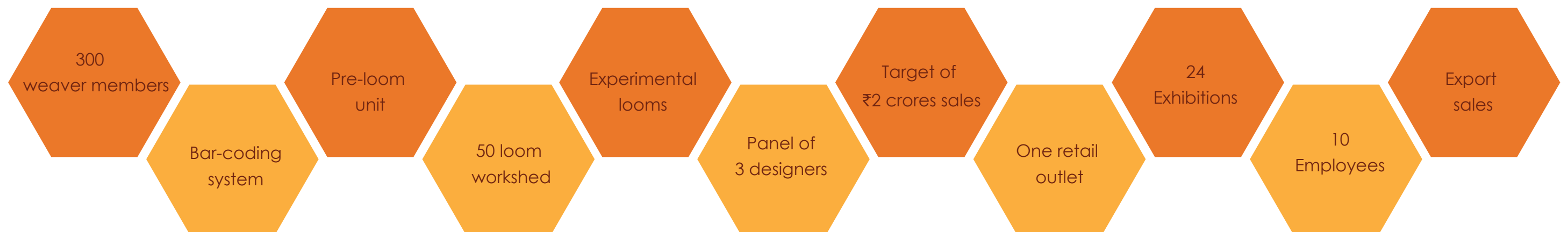
# ARTISAN ENTERPRISE PROGRAM

The Godavari Women Weavers Services Producer Company (GWWSPC) was started in September 2013. It aims to strengthen the traditional occupation of weaving and enable weavers to enjoy sustainable livelihoods. The company has been registered and has 150 members from 13 villages.

## Progress



## Future Plans



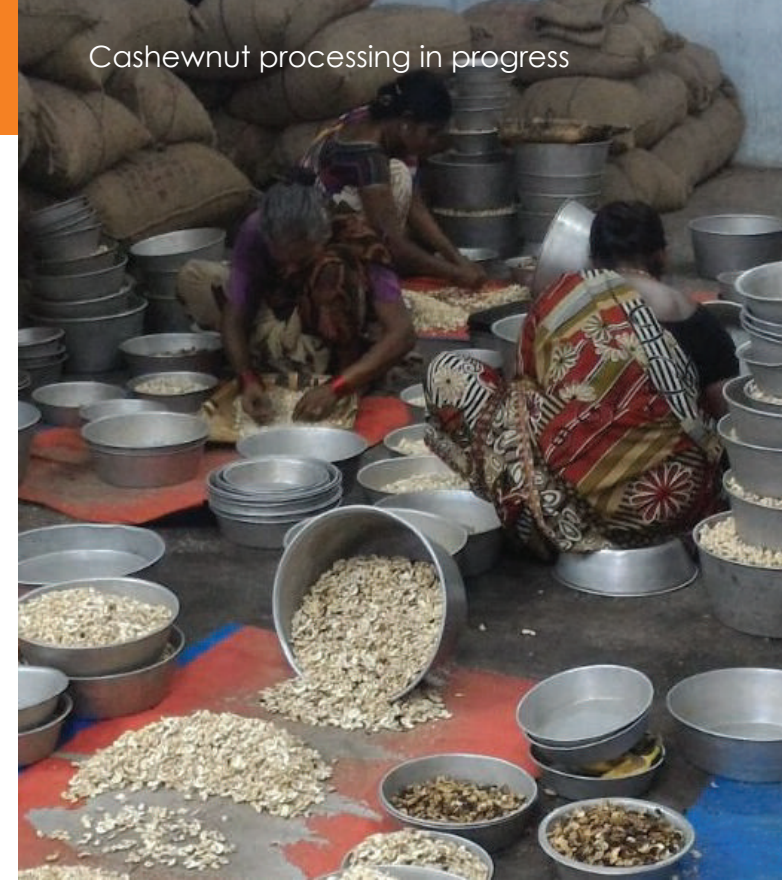
# TRIBAL ENTERPRISE PROGRAM

The Tribal Enterprise Program (TEP) was initiated to mobilize small and marginal tribal farmers into setting up tribal farmer producer companies to enhance incomes through a) optimal utilization of forest-based resources, and b) better productivity.

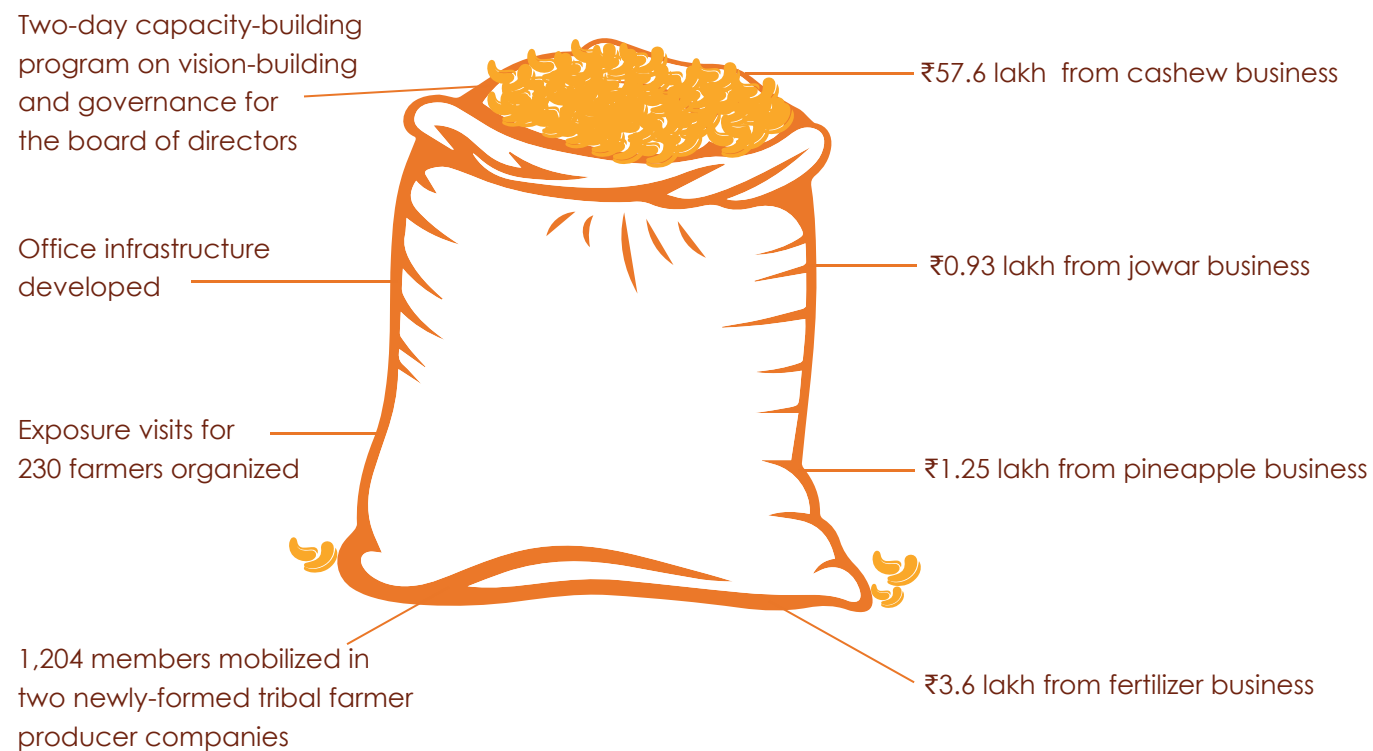
TEP works with tribal producers in two project locations: Srikakulam in Andhra Pradesh and Gondia in Maharashtra. While business operations have already begun in Srikakulam, the proposed producer companies in Gondia continue to be in the mobilization phase. Along with this, the registration process has also begun.

## TEP-Andhra Pradesh

The Tribal Enterprise Program in Andhra Pradesh has been working primarily with four producer companies that were started in 2011 with support from NABARD. Two more companies were initiated in 2014, with support from SFAC and the Department of Agriculture, Government of Andhra Pradesh. They now have a collective membership base of 1,204.



## Progress



## Future Plans



# TRIBAL ENTERPRISE PROGRAM



Procurement of paddy in progress



PC members in discussion with vendors

## TEP-Maharashtra

ALC India signed a Memorandum of Agreement (MoA) with SFAC to promote five Farmers Producer Organizations (FPOs) in Maharashtra, with support of Tribal Development Department. TEP has been implemented in Gondia, Maharashtra with an aim to mobilise 5,000 farmers.

Apart from mobilization of members and share capital, the producer companies have been carrying out institution building and capacity building efforts.

## Progress

3,020 farmers mobilized for five tribal farmer producer companies

₹9.81 lakh share capital collected from approximately 2,800 members

Registration process for three tribal farmer producer companies initiated

Revenue generation of ₹14.20 lakh from paddy seed business, benefitting 1,135 farmers

Tamarind procurement initiated



Savings account for 63% of the members

Capacity building on the concept of farmer producer companies, articles of association and business plans

Advisory committees established in all five tribal farmer producer companies

Exposure visits to 117 progressive farmers

420 candidates got training in quality seed growing and bee keeping, under PMKVY Scheme..

## Future Plans



# EMPLOYMENT GENERATION PROGRAM (EGP)



The Employment Generation Program (EGP) focuses on skill development and training. ALC India is a long-term affiliated partner of the National Skill Development Council (NSDC). ALA (Access Livelihoods Academy) focuses on skills-development with a special focus on entrepreneurship in trades such as mini dairy entrepreneurship, quality seed growing, beekeeping, paddy cultivation, weaving, etc.

## Progress

As part of its partnership with NSDC in 2015-16, ALA was involved primarily in the implementation of NSDC's flagship projects - the Pradhan Mantri Kaushal Vikas Yojana (PMKVY) and Recognition of Prior Learning (RPL). Through ALA, ALC India also bagged its first corporate social responsibility project in skill development for Powergrid, in 2015-16.

## Pradhan Mantri Kaushal Vikas Yojana (PMKVY)

Under the PMKVY program producers were trained for one month for trades such as quality seed grower, bee keeping in Gondia district in Maharashtra and Srikakulam districts in Andhra Pradesh.

Out of 510 candidates trained in quality seed growing in Gondia and Srikakulam, 350 passed the training and were certified.



In the beekeeping course, conducted in Gondia, 27 out of 60 candidates trained were certified.

## Recognition of Prior Learning (RPL)

Of the 500 candidates trained in handlooms in Mandapeta, 380 were certified.

2,800 candidates were oriented and certified in quality seed growing in Nizamabad, Warangal, and Karimnagar, Telangana.



3,500 candidates were trained and certified in dairy farming in Maval, Pune district, Maharashtra, and Nizamabad and Warangal districts of Telangana.

## Future Plans

- Orient and certify 12,000 individuals in quality seed growing and dairy farming, under RPL
- Certify 500 handloom weavers in Mandapeta district, under the RPL program
- Train and certify 2,500 people in quality seed growing and dairy farming as part of PMKVY
- Promote skill development for 500 people through a CSR initiative
- Build the capacity of 6,000 producer company members
- Focus on women in all training programs undertaken by ALC India
- Aid with job placements of individuals trained and certified by ALC India



Training on bee keeping

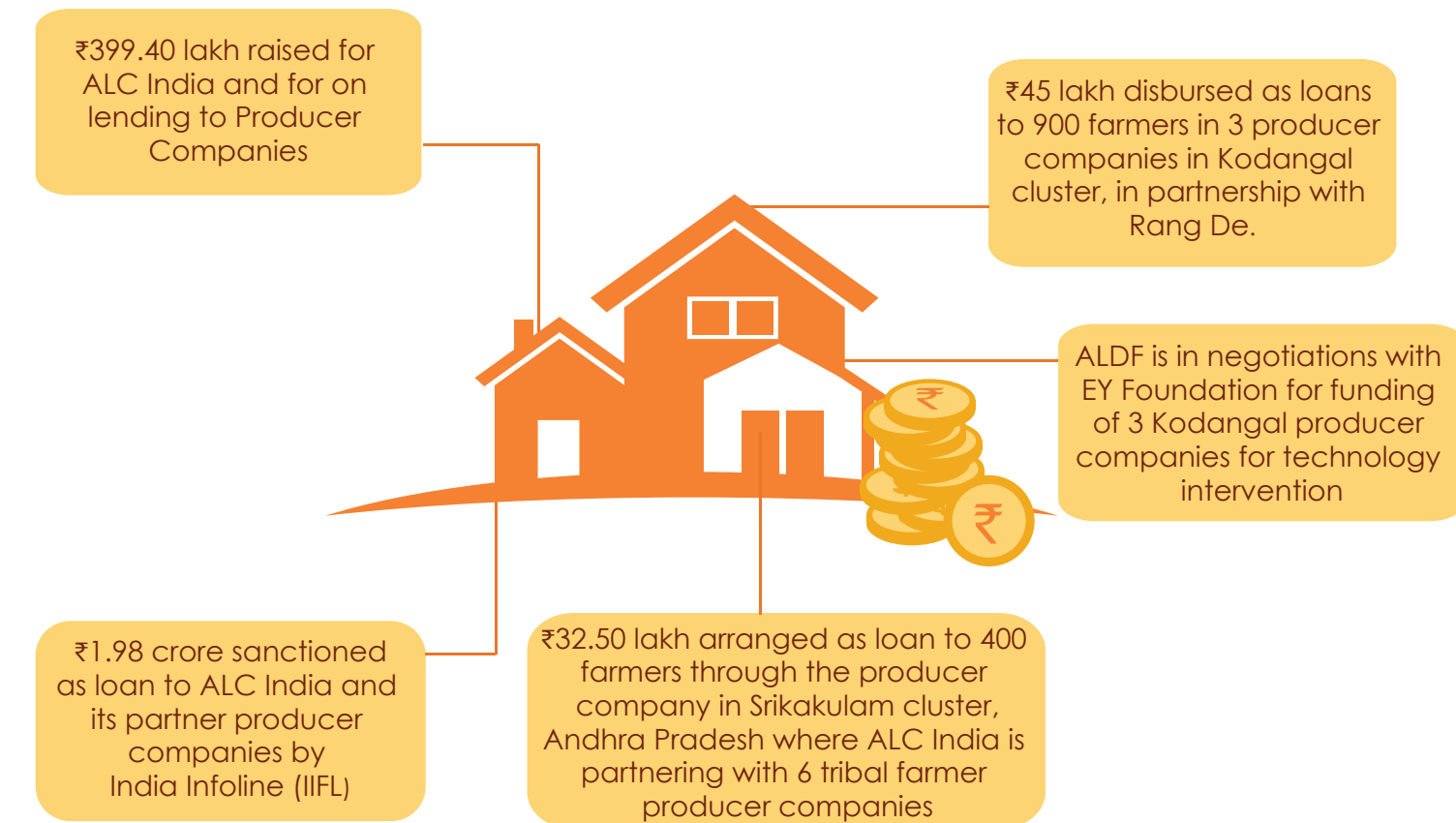




Established in 2014, Access Livelihoods Development Finance (ALDF) is designed to provide financial products and services to promote livelihoods, to innovate suitable products, platforms, instruments, and institutions for livelihood finance to the marginalized, to undertake programs, conferences and seminars, and to create legal awareness.

Since its inception, ALDF has mobilized more than ₹31 crore towards working capital and other requirements of producer companies promoted by ALC India

## Progress



## Future Plans

Meet the total credit needs of one producer company each in Kodangal, Gondia, Maval and Srikakulam clusters.

Meet the capital requirements for input and procurement of producer companies partnered by ALC India.

Secure loans to active members of the Godavari Women Weavers Producer Company for their working capital requirements.

Cover 200 individuals under agri term loans for dairy and allied activities in Cuddalore where ALC India is partnering with The Leprosy Mission Trust of India to incubate a producer company for people affected by leprosy.



In its five years of operations, Access Tribal Livelihoods Services (ATLS) has offered professional services to over 50 organizations in three Indian states. It has achieved a direct reach of 23,000 marginalized citizens. Services offered by ATLS include consulting services with a strong capacity building portfolio, and incubation services to promote tribal enterprises.

ATLS offers support services to four tribal producer companies with a total coverage of 4,000 farmers. It works with government agencies, development agencies, development finance institutions and funding agencies.

## Progress

ALC India bagged its first CSR project to provide livelihood services in peripheral areas of the Odisha Power Generation Corporation's (OPGC) plant in Banharpalli.

- Under the project, 29 self-help groups and six farmer interest groups were formed.
- Six dysfunctional self-help groups were revived.

- Life insurance coverage of ₹1 lakh was provided to 92 fishermen through the Fisheries and Animal Resources Development Department, Odisha.

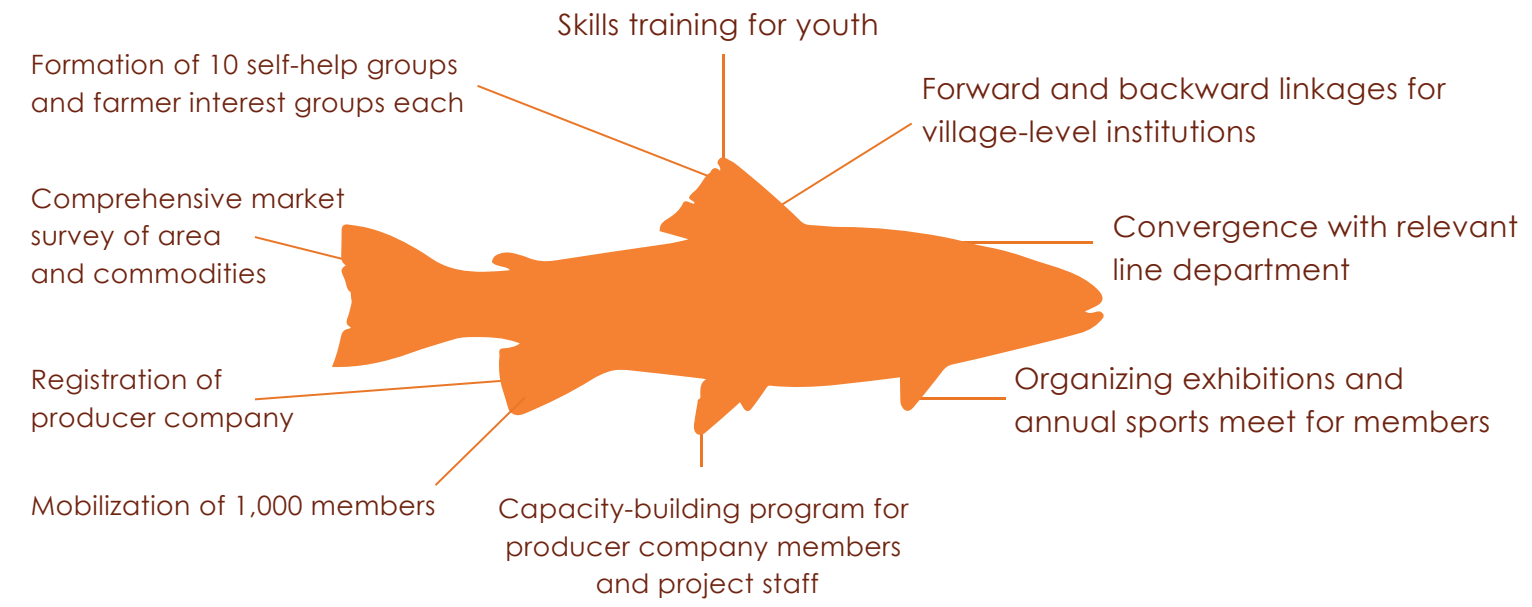
In partnership with NABARD, ALC India started working on a project to promote 10 farmer producer organizations in Keonjhar, Koraput, and Gajapati districts of Odisha.



Fisherman on the banks of the Hirakud reservoir

## Future Plans

Under the CSR project in partnership with OPGC, the following are planned for the coming financial year:



Under the promotion of farmer producer companies, and in partnership with NABARD, the following activities are planned:



Horticulture farming in Banharpalli area

- Area identification in Gajapati district to form farmer producer companies.
- Registration of farmer producer companies in Keonjhar and Koraput districts.
- Consultation on articles of association with farmers.
- First board of directors meeting for farmer producer companies in Keonjhar. Providing training to LRP, boards of directors and farmer leaders.
- Providing capacity-building training and exposure visits for farmers.

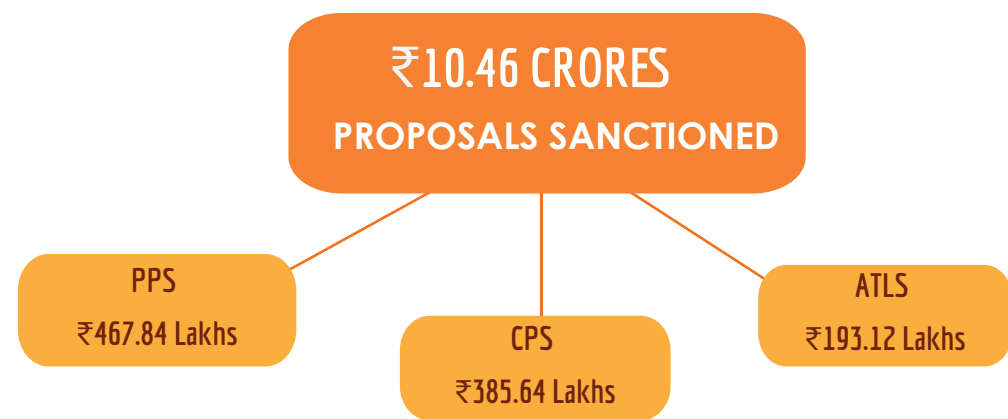


# PROJECTS UNDERTAKEN IN FY2015-16

N	DIVISION	DOMAIN	PROJECT NAME	PARTNER
1	PPS	PPS	Techno Managerial Support To 'Securing Opportunities Towards Advancing Revenue' for Leprosy Affected, Cuddalore, TN	The Leprosy Mission Trust of India
2	PPS	PPS	Proposal for Feasibility study for setting up of FPO, Proddatur, Kadapa District, AP	Govardhan Reddy
3	PPS	PPS	Laqshya Market assessment study for Youth Employment (Multi State - Bengaluru, Mysuru, Chennai, and Visakhapatnam)	Magic Bus
4	PPS	PPS	Final Evaluation of Poverty Reduction through Sustainable Agriculture in South India	Vrutti
5	PPS	PPS	Study on "Ramifications of debt waivers and the need to put in place a risk mitigation mechanism" in two districts of Maharashtra - Amravati and Beed	NABARD
6	PPS	PPS	Facilitation in proposal preparation for Price Stabilization fund, Kurnool, AP	AP Markfed
7	PPS	PPS	Course on Social Entrepreneurship	NIRD
8	CPS	FEP	Proposal For Promotion of Producers' Organization in Belgaum District, Karnataka	Deshpande Foundation
9	ATLS	ATLS	Sustainable livelihood activities in peripheral villages of ITPS (OPGC) Banharpalli, Jharsuguda	OPGC
10	ATLS	ATLS	Technical support for registration of PC	ANGANA
11	PPS	PPS	Technical Support for Facilitation & Promotion of Producer Organizations under Telangana Rural Inclusive Growth Project, Telangana	TRIGP
12	PPS	PPS	MoU for Strategic Partnership	Kovel Foundation
13	PPS	PPS	MoU for Strategic Partnership	DMI
14	PPS	PPS	Field Study and Data Collection for Assessing Socioeconomic Impact on Paddy Smallholders in AP and WB	CIMS
15	PPS	PPS	Long Term Support for PC Promotion and Livelihoods Programs Sustainability for Leprosy 'affected communities Cuddalore	The Leprosy Mission Trust of India

N	DIVISION	DOMAIN	PROJECT NAME	PARTNER
16	CPS	FEP	Promotion of tribal farmer producer companies in Gondia and Chandrapur districts, Maharashtra	Department of Tribal Welfare, Government of Maharashtra and SFAC
17	CPS	FEP	Promotion of two farmer producer companies in Srikakulam district, Andhra Pradesh	SFAC
18	ALA	ALA	Training Fresh candidates for PMKVY	NSDC
19	ATLS	ATLS	Promotion and support to FPOs and POPIs in 10 clusters	NABARD
20	ALA	ALA	Recognition of Prior Learnings	Govt of India/NSDC
21	ATLS	ATLS	Community Livelihood Center -BMC	Bhubaneswar Municipal Corporation
22	PPS	PPS	Fundraising and Strategy Formulation to establish a sustainable model for the Vocational Training Centre, Faziabad, UP	The Leprosy Mission Trust of India
23	PPS	PPS	Baseline survey in peripheral and stakeholder villages of ITPS (OPGC Ltd.), Jharsuguda, Odisha	OPGC
24	PPS	PPS	Technical Services Provider for Market-led Economic Empowerment	Geneva Global
25	CPS	AEP	Science and Technology – Capacity Building Program and Social Innovation Grant for AEP	Harvard University and Tata Trust
26	PPS	PPS	DPR for Community based marketing intervention	AP Markfed
27	ALA	ALA	Skill Developmnet under CSR	Powergrid
28	ATLS	ATLS	Impact assessment of programme on rural population living in 4 watershed areas	NABARD
29	CPS	FEP	Support to Community-based Enterprises in Kodangal Cluster	EY Foundation
30	ATLS	ATLS	Monitoring & Evaluation of TDF & projects in Odisha - Southern Zone	NABCONS
31	PPS	PPS	Teaming agreement for facilitating sale of Wardhanapet Dairy Property	CDF
32	PPS	PPS	Curriculum Development for incubating sanitation micro entrepreneurs in Varanasi	SEED

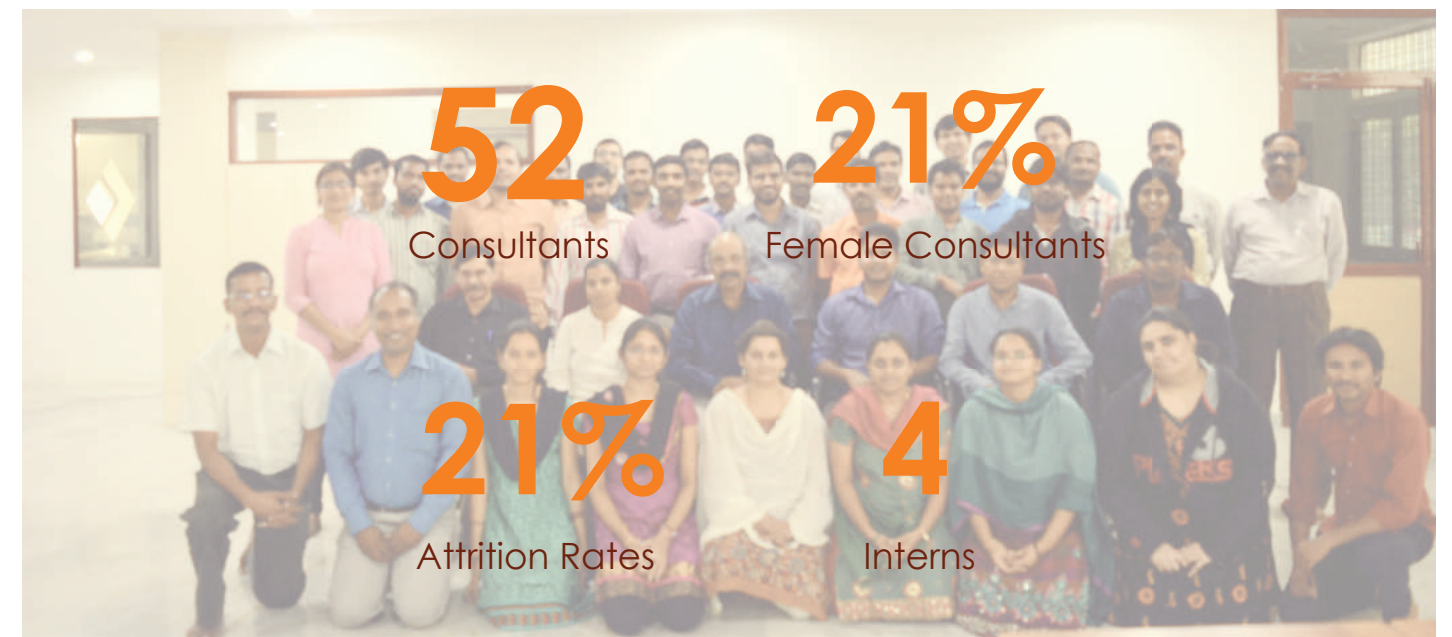
# BUSINESS DEVELOPMENT



# HUMAN RESOURCES

N	Consultant Name	Designation	Division	Domain
1	GV Krishnagopal	CEO	-	-
2	GV Sarat Kumar	CPO	-	-
3	G Satya Dev	Director - programs	-	-
4	A Sitaramaiah	Senior Project Director	ALDF	-
5	Taru Golla	Project Director	Internal Operations	-
6	K Balasubrahmanyam	Project Director	Community Program Services	Farmer Enterprise Program
7	S Swaminathan	Project Director	Internal Operations/Partner Program Services	Business Development/Partner Program Services
8	Sharad Pant	Assistant Project Director	Community Program Services	Employment Generation Program
9	Debashis Mandal	Assistant Project Director	Community Program Services	Tribal Enterprise Program
10	D Kalpana	Assistant Project Director	Partner Program Services	PPS - TRIGP
11	Krishnaiahpura	Assistant Project Director	Partner Program Services	PPS - TRIGP
12	Sesha Rao Rathod	Assistant Project Director	Partner Program Services	PPS - TRIGP
13	Ganesh Kumar Singh	Assistant Project Director	Community Program Services	Livestock Enterprise Program
14	Dr K Surekha	Senior Project Manager	Partner Program Services	Partner Program Services
15	Sruthi Kunnel	Senior Project Manager	Internal Operations	Information, Communication and Knowledge Management
16	Geeta Adnani	Senior Project Manager	Internal Operations	Finance Management and Administration
17	Niroj Nalini Jena	Senior Project Manager	Internal Operations	Business Development
18	Satish Kumar	Senior Project Manager	Community Program Services	Farmer Enterprise Program
19	Sangeet Kumar	Project Manager	Community Program Services	Artisan Enterprise Program
20	Linton Das	Project Manager	Community Program Services	Employment Generation Program
21	Sourabh Sharma	Project Manager	Partner Program Services	Partner Program Services
22	Yogesh Sharma	Project Manager	Partner Program Services	Partner Program Services
23	Prakhar Katiyar	Project Manager	Partner Program Services	Partner Program Services
24	Charles Raj Gattu	Project Manager	Partner Program Services	Partner Program Services
25	Sampath Kumar Banoth	Project Manager	Partner Program Services	Partner Program Services
26	Vikram Daiitha	Project Manager	Internal Operations	Finance Management and Administration
27	Ashwini Kumar	Project Manager	Community Program Services	Employment Generation Program
28	Tikeswar Patel	Project Manager	Community Program Services	Tribal Enterprise Program
29	Kishore Vodapally	Project Manager	Community Program Services	Employment Generation Program
30	Anil Kumar Padhy	Project Manager	ATLS	-
31	K S Radish Kumar	Project Manager	ATLS	-
32	Dilip Kumar Rout	Project Manager	ATLS	-
33	K Lakshmi	Senior Project Executive	Internal Operations	Human Resource Management
34	Suruchi Sharma	Senior Project Executive	Partner Program Services	Partner Program Services
35	Srinivas Reddy	Senior Project Executive	ALDF	-

36	Aravind Jerry V Joseph	Senior Project Executive	Internal Operations	Information, Communication and Knowledge Management
37	B K Srinidhi	Senior Project Executive	Internal Operations	Human Resource Management
38	Vijaya Chavan	Senior Project Executive	Internal Operations	Finance Management and Administration
39	Dr Manoj Govindrao	Senior Project Executive	Community Program Services	Livestock Enterprise Program
40	Govindraj Malve	Senior Project Executive	Community Program Services	Livestock Enterprise Program
41	Dr Jaideep D Rathod	Senior Project Executive	Community Program Services	Livestock Enterprise Program
42	Rohan Nanaji D	Senior Project Executive	Community Program Services	Employment Generation Program
43	Md Vaseem Yosuf	Senior Project Executive	Community Program Services	Farmer Enterprise Program
44	Bhaskar Rao	Senior Project Executive	Community Program Services	Artisan Enterprise Program
45	Hrudananda Sahu	Senior Project Executive	ATLS	-
46	J Srinivas	Project Executive	Internal Operations	Finance Management and Administration
47	Pagadala Chinna Naraiiah	Project Executive	Internal Operations	Finance Management and Administration
48	CJD Narayana Prasad	Project Executive	Community Program Services	Artisan Enterprise Program
49	Sambasiva Rao	Project Executive	Community Program Services	Tribal Enterprise Program
50	Sesh Prasad Mallik	Project Executive	ATLS	-
51	Bisworanjan Parida	Project Executive	ATLS	-
52	Bibek Ranjan Sahoo	Project Executive	ATLS	-



## Financial Performance (Value in ₹)

	2015-16	2014-15	2013-14	2012-13
<b>Profit/Loss</b>	(147,445)	(2,557,041)	358,906	2,369,793
<b>Revenue Generation</b>	55,698,067	34,546,379	38,487,165	33,502,485

## PREFERENCE SHARE CAPITAL

S.NO.	Name of the Shareholder	Amount in ₹	S.NO.	Name of the Shareholder	Amount in ₹
1	G V Sarat Kumar	2,334,130	9	Uma Nagarajan	13,000
2	N Madhu Murthy	2,50,000	10	Girish K Reddy	3,00,000
3	Prativa K Sundaray	1,46,410	11	Aditi Mukherjee	1,00,000
4	K Surekha	1,66,900	12	K Vikram	1,00,000
5	Madhaava Rao	4,000	13	G V Rajagopal	6,00,000
6	Meenakshi Choudhury	1,30,000	14	Ananya Finance for IGPL	80,00,000
7	Nalini Kumari	21,890	15	GV Krishnagopal	22,75,000
8	A Prudvi	5,000			

## EQUITY SHARE CAPITAL

S.NO.	Name of the Shareholder	Total Value in ₹
1	G Satya Dev	1,30,000
2	G V Krishnagopal	4,50,000
3	V Madhusudana Rao	25,000
4	N Madhu Murthy	1,10,000
5	G V Sarat Kumar	2,82,000
6	Rituparna Majumdar	2,000
7	Pramod S Kalekar	5,000
8	Sanjay Tripathy	10,000
9	Bhaskar Rao	5,000
10	Rama Mishra	2,000
11	Shruti Rao	2,000
12	Santosh Kumar Mohapatra	12,000
13	Prativa K Sundaray	30,000
14	Sandip Vairagar	8,000
15	Guru Prakash	5,000
16	Anil kumar Padhy	5,000
17	Anuradha Panigrahi	55,000
18	Goutham Kumar Vikyat	5,000
19	Meenakshi Choudhury	10,000
20	P Mohanaiah	1,00,000
21	Naveen Kumar Singh	10,000
22	Pratap Kumar Singam Setty	10,000
23	Samyuktha	5,000
24	Uma Nagarajan	2,500
25	Taru Golla	3,40,000
26	K Surekha	5,000
27	Swaminathan S	30,000

Particulars	Note No.	( Amount in ₹ )	
		AS ON 31.03.2016	AS ON 31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholder's Funds			
(a) Share Capital		16,101,830	11,551,830
(b) Reserves and Surplus		(2,233,449)	(2,086,004)
(c) Money Received Against Share Warrants		-	-
(2) Share Application Money Pending Allotment		-	-
(3) Non-Current Liabilities			
(a) Long-Term Borrowings		21,766,225	1,495,276
(b) Deferred Tax Liabilities (Net)		178,741	-
(c) Other Long Term Liabilities		-	-
(d) Long Term Provisions		-	-
(4) Current Liabilities			
(a) Short-Term Borrowings		51,752,675	84,285,546
(b) Trade Payables		6,567,236	18,694,974
(c) Other Current Liabilities		1,279,269	3,207,475
(d) Short-Term Provisions		25,318,908	2,867,263
<b>Total Equity &amp; Liabilities</b>		<b>120,731,435</b>	<b>120,016,360</b>
<b>II. ASSETS</b>			
(1) Non-Current Assets			
(a) Fixed Assets			
(i) Tangible Assets		48,160,101	42,817,737
(ii) Intangible Assets		691,732	942,576
		48,851,833	43,760,313
(b) Non-Current Investments		300,000	300,000
(c) Deferred Tax Assets (Net)		-	35,893
(d) Long Term Loans and Advances		-	-
(e) Other Non-Current Assets		40,456	40,456
(2) Current Assets			
(a) Current Investments			
(b) Inventories		891,108	6,288,472
(c) Trade Receivables		34,430,985	13,282,098
(d) Cash and Cash Equivalents		1,700,598	36,600,035
(e) Short-Term Loans and Advances		33,568,651	19,709,093
(f) Other Current Assets		947,804	-
<b>Total Assets</b>		<b>120,731,435</b>	<b>120,016,360</b>

This is the Balance Sheet referred to in our Report of even date.

For VSPN & CO.  
CHARTERED ACCOUNTANTS

(N. HARI BABU)  
Partner  
Membership No. : 209819  
Firm Reg. No.: 008178S



For Access Livelihoods Consulting India Limited

(Director) (Director)



# ACCESS LIVELIHOODS CONSULTING INDIA LIMITED

CONSOLIDATED PROFIT & LOSS STATEMENT FOR THE PERIOD ENDED ON 31ST MARCH 2016

( Amount in ₹ )				
#	Particulars	Note. No.	For the year ending on 31.03.2016	For the year ending on 31.03.2015
I	Revenue From Operations		52,290,278	30,647,280
II	Other Income		3,407,790	3,899,099
III	<b>Total Revenue (I +II)</b>		<b>55,698,067</b>	<b>34,546,379</b>
IV	<b>Expenses:</b>			
	Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade		5,397,364	(5,592,538)
	Consultants Benefit Expense		40,617,537	27,830,483
	Financial Costs		6,008,072	3,987,381
	Depreciation and Amortization Expense		397,945	385,357
	Other Administrative Expenses		3,130,111	10,564,780
	<b>Total Expenses (IV)</b>		<b>55,551,028</b>	<b>37,175,463</b>
V	Profit Before Exceptional and Extraordinary Items and Tax	(III - IV)	147,039	(2,629,083)
VI	Exceptional Items		-	-
VII	Profit Before Extraordinary Items and Tax (V - VI)		147,039	(2,629,083)
VIII	Extraordinary Items		-	-
IX	Profit Before Tax (VII - VIII)		147,039	(2,629,083)
X	<b>Tax Expense:</b>			
	(1) Current Tax		79,850	-
	(2) Deferred Tax		214,634	(72,042)
XI	Profit(Loss) from the Period from Continuing Operations	(IX-X)	(147,445)	(2,557,041)
XII	Profit/(Loss) from Discontinuing Operations		-	-
XIII	Tax Expense of Discounting Operations		-	-
XIV	Profit/(Loss) from Discontinuing Operations (XII - XIII)		-	-
XV	Profit/(Loss) for the Period (XI + XIV)		(147,445)	(2,557,041)
XVI	Earning per Equity Share:			
	(1) Basic		-	(8.30)
	(2) Diluted		-	(8.30)

This is the Profit & Loss Statement referred to in our Report of even date.

FOR VSPN & CO.  
CHARTERED ACCOUNTANTS

*N. Hari Babu*  
(N. HARI BABU)  
Partner  
Membership No. : 209819  
Firm Reg. No.: 008178S



For Access Livelihoods Consulting India Limited

*Sarath Kumar*  
(Director)



## OUR PARTNERS



